
CITY OF TEMPE
REQUEST FOR COUNCIL ACTION**Council Meeting Date: 4/24/2014**
Agenda Item: 5B11

ACTION: Award a two-year contract with two, two-year renewal options to MISCOWater for Siemens sludge removal parts on an as needed basis for the Public Works Department.

FISCAL IMPACT: Total cost of this contract will not exceed \$236,222 during the initial two-year contract period. Sufficient funds are available in the Water Wastewater Fund - cost center 3013 (Johnny G. Martinez Plant) for the anticipated expenditures in the current fiscal year.

RECOMMENDATION: Award the Contract.

BACKGROUND INFORMATION: The City of Tempe issued a Request for Proposal to establish a contract for the purchase of Siemens sludge removal parts for the Water Utilities Division. The sludge parts are used to remove solids from the water treatment process in the production of drinking water.

Evaluation Process

To assist with the evaluation of offers, an evaluation committee was formed consisting of representatives from Water Utilities and Procurement.

The City received one (1) proposal from the following firm:

- MISCOWater

As anticipated, MISCOWater was the only response received, as they are the sole Siemens Distributor in Arizona. Realizing this is a limited source area, the City attempted to develop alternative supply sources but has not been successful to date. During the past year the City issued a widely published Request for Information (RFI) that invited manufacturers to submit qualifications and interest in becoming a potential supplier for these items. The City did not receive any submittals. Based on market research it is clear that Siemens maintains a very dominant position within this industry.

MISCOWater's response was reviewed and scored by the evaluation committee in accordance with the criteria and weights listed in the Request for Proposal that included:

<u>Evaluation Criteria</u>	<u>Weight</u>
Experience and Qualifications	10.72%
Contract Administration Approach and Methodology	10.72%
References and General Experience	8.34%
Cost	59.50%
Acceptance and Compliance of RFP Terms and Conditions	8.34%
Overall Completeness and Quality of response.	2.38%

The following abstract represents the firms' initial score and cost.

<u>Offering Firm</u>	<u>Initial Score</u>	<u>1 Year Cost</u>
MISCOWater	781.00	\$236,222

Best and Final

Through the best and final process MISCOWater was encouraged to lower its pricing. MISCOWater declined and indicated that it had provided its best possible price on the initial submittal.

The following abstract represents the scoring after receipt of the best and final offer:

<u>Offering Firm</u>	<u>Initial Score</u>	<u>1 Year Cost</u>
MISCOWater	781.00	\$236,222

After a thorough evaluation process, the committee recommends award of RFP #14-111 for Siemens sludge removal parts to MISCOWater.

ATTACHMENTS: Vendor RFP Documents.

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Department Director: Don Bessler, Public Works Director
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